**Sales Support/Representation Role**

**Westham Sales Management**

**FMCG PERTH Metro/Regional**

* **Have you been working within grocery retail sales in a store support or merchandising role and looking for a step-up challenge?**
* **We are offering a casual position (24 hours) to service WA Metro & selected Country regions.**
* **This could be your opportunity to progress to the next stage in your FMCG sales career.**

Currently we have a **CASUAL** **EMLOYMENT** opportunity on offer to the right candidate who has the desire & ability to achieve sales & distribution growth outcomes.

This role is a sales support position servicing the **independent grocery retail network** in selected territories within Western Australia.

Representing our considerable & varied product range your role will be to manage multiple store calls, through a regular and consistent call cycle. You will be servicing independent & IGA retail stores across a selected territory including selected country regions.

You will need to be committed, with a personality to develop strong relationships with key team members and store management in this industry.

Fresh food & perishable experience within the grocery industry would be highly considered. However, an understanding of the Metcash wholesale supply chain would be greatly valued.

Your energy, desire & experience to engage stores to support activity & ranging, which you can turn into orders, will be highly regarded.

Your traits should emulate strong communication and negotiation skills. You will have the ability to plan, organize and execute your working week autonomously. On occasions an element of country travel will be required to service a given territory.

This role will be supported with all the necessary tools of trade including the use of a company vehicle.

Above all you will be working within a business that respects and encourages traditional values and a commitment to an honest day’s work.

**If you believe you are the person for this role, please send your application directly to the seek details in this advert.**